



रामागुण्डम फर्टिलाइजर्स एण्ड केमिकल्स लिमिटेड

Ramagundam Fertilizers & Chemicals Limited

(A Joint venture company of RFCL, EIL & FCIL)
4th Floor, Mohta Building, 4, Bhikaji Cama Place
New Delhi - 110 066

**APPLICATIONS ARE INVITED
FOR PRE-QUALIFICATION OF MANUFACTURERS OF NEEM
KERNEL OIL**

JANUARY-2019



Ramagundam Fertilizers & Chemicals Limited

(A Joint venture company of RFCL, EIL & FCIL)

4th Floor, Mohta Building, 4, Bhikaji Cama Place

New Delhi - 110 066

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Ref. No. RFCL/C&P/PQ/Neem OIL/2019

Date: 17.01.2019

Subject: PRE-QUALIFICATION OF MANUFACTURERS OF "NEEM KERNAL OIL".

Ramagundam Fertilizers And Chemicals Limited (RFCL) was incorporated on 17th Feb, 2015 for setting up Gas based Urea manufacturing plant at Ramagundam in Peddapalli district of the Indian state of Telangana with capacity of 2,200 MTPD Ammonia Unit and 3,850 MTPD Urea Plant. Ramagundam Fertilizers and Chemicals Limited (RFCL) is a Joint Venture Company of National Fertilizers Limited (NFL), Engineers India Limited (EIL) and Fertilizer Corporation of India Limited (FCIL). RFCL intends to draw a comprehensive list of pre-qualified manufacturers of 'NEEM OIL'. The pre-qualified vendors would be eligible for participating in the tenders to be invited by RFCL subsequently for procurement of NEEM KERNAL OIL through Tendering.

Applications are invited in prescribed performa from manufacturers of NEEM KERNAL OIL for pre-qualification. The performa can be obtained from the office of undersigned upto 18.02.2019 on any working day on payment of non-refundable cost of application form of **Rs 1180/- (Rupees One thousand One hundred & Eighty only including GST)** payable by way of Demand Draft favouring M/s. Ramagundam Fertilizers and Chemicals Limited and payable at New Delhi. The performa can also be downloaded from our website www.rfcl.co.in. The parties who wish to apply by downloading the application Performa from website must submit demand draft for **Rs 1180/-** along with their application. Cost of application form can also be deposited in RFCL's account through RTGS/NEFT & details of this transaction with UTR No. to be submitted along with application form for verification.

RFCL's Bank details for RTGS/NEFT are as follows:

- | | | |
|---------------------|---|---|
| a) Beneficiary Name | : | M/S. RAMAGUNDAM FERTILIZERS AND CHEMICALS LIMITED. |
| b) Name of Bank | : | STATE BANK OF INDIA, |
| c) Branch | : | Commercial Branch, 70, The Great Eastern Centre, Nehru Place, New Delhi- 110 019. |
| d) Branch code | : | 04298 |
| e) IFSC No. | : | SBIN0004298 |
| f) Current Account | : | 36530729001 |

The last date for submission of applications complete in all respects along with various documents is 18.02.2019. Application received after this date or incomplete applications for any reason whatsoever may not be considered. Fax/telegraphic /email applications will not be accepted. Furnishing false/incomplete information or submitting applications not accompanied by required documents shall lead to summarily rejection of the application.

RFCL reserves the right to reject any or all the applications or withdraw this invitation without assigning any reason thereof. Decision of RFCL in the matter shall be final and no correspondence shall be entertained from the applicants subsequently. RFCL has the liberty to include or delete vendors based on their performance, proven capability and for any other reason thereof.

(Yogesh Kumar)
Dy. General Manager (C&P)



Ramagundam Fertilizers & Chemicals Limited
CORPORATE OFFICE, NEW DELHI

Tender No.RFCL/C&P/PQ/NEEM OIL/2019
Dated: 17.01.2019

FOR PRE-QUALIFICATION OF MANUFACTURERS OF NEEM KERNAL OIL

SPECIAL INSTRUCTIONS TO APPLICANTS

The performa to be filled by prospective supplier and other information to be submitted is as under:

- 1.0 Closing date & Time : 18.02.2019 at 3.00 PM
- 2.0 Application to be submitted to : Dy. General Manager (C&P.),
Ramagundam Fertilizers and Chemicals Limited,
4th Floor, Mohta Building, 4, Bhikaji Cama Place. New Delhi - 110 066
- 3.0 All application should be submitted in sealed cover duly prescribed as "APPLICATION FOR PREQUALIFICATION FOR SUPPLY OF NEEM KERNAL OIL". The following documents should be submitted along with the application:
 - (i) Signed copies of complete document. Each page of the document should be Signed by Authorized signatory (Authorization letter in the name of official signing the documents should be enclosed).
 - (ii) Existing registered suppliers of National Fertilizers Ltd (NFL) who are claiming same installed capacity as assessed by NFL and whose works were inspected by NFL within last three years shall submit a certificate to the effect that they have not reduced their manufacturing capabilities subsequent to inspection of their works by NFL. Existing Registered Suppliers of NFL shall also apply a fresh & submit all documents required for pre-qualification fo supply of NEEM KERNAL OIL.
 - (iii) If registered as MSE, copy of Registration Certificate issued by concerned authority.
- 4.0 Compensation for submission of Application:
The applicants would not be entitled to claim any cost, charges or incidentals for or in connection with the preparation of and submission of their applications, though RFCL may reject any or all the applications without assigning any reasons thereof.
- 5.0 Pre-qualification is no guarantee for placement of orders. Orders will be placed based on competitive price bid from the pre-qualified parties, which are called for from time to time.
- 6.0 Postponement of closing date:
RFCL reserve the right to postpone the closing date and / or time.
- 7.0 Pre-qualification will be valid for a period of three years, which will be at the sole discretion of RFCL. However, RFCL reserve the right to reduce the prequalification period without assigning any reason thereof or to include/ delete vendors based on their performance, proven capability and for any other reason thereof.
- 8.0 Tender document fees shall be exempted for MSEs as per guidelines of Govt. of India.

PART - I

'ELIGIBILITY CRITERIA & PROFORMA OF APPLICATION'

Eligibility Criteria for Pre-Qualification of NEEM OIL

Sr. No.	Conditions	Documents required
1	The bidder should be in the field of manufacturing of NEEM OIL.	Bidder must submit the copy of valid documentary evidence for being a manufacturer (i.e. Valid industrial license/ ISO certificate/ GST Registration certificate / Udyog Adhaar / certificate issued by statutory authority / NSIC certificate or equivalent certificate.)
2	The bidder should have production capacity of atleast 440 KL of Neem Oil with purity of 99.999% per year.	Self-certification on bidder's letterhead for the same. Relevant document(s) may be submitted.
3.	Parties / Bidder(s) should have been producing Neem Oil in at least one year out of last two years during the period from 01.01.2017 to 31.12.2018 & should submit the latest copies of orders executed for minimum 350 KL in one year period.	Bidder shall furnish copy of PO/s executed during the last 2 years ending last day of the month previous to the one in which tender is invited.
4.	I. Bidder Must not be black listed by any government department/public sector undertaking/co-operative Unit. II. Bidder Must not be delisted by any government department/public sector undertaking/co-operative Unit in the last two years, as on date of participating in the tender.	Self-certification on letter head for the same.
5.	The average financial turnover during the last 3 financial years, ending on 31.03.18 should be at least Rs. 1.0 Crores i.e. for the year 2015-16, 2016-17 & 2017-18.	Bidder shall submit financial standing through Audited* Balance Sheet/ Profit & Loss Account or Certificate from chartered accountant, for the last three financial years. (For 2015-16, 2016-17 & 2017-18) * where audited accounts are not mandatory as per law, bidder can submit financial standing duly certified by practicing Chartered Accountants (not being an employee or a director or not having any interest in the bidder's company).
6.	Solvency Certificate for minimum solvency of Rs 20.00 lakh.	A Certificate issued in the Current Financial year from your Bank where the account of Firm/ Company is situated may be submitted regarding solvency.
7.	The net worth of the Applicants should be positive for the Financial year 2017-18 ending 31.03.2018.	A Copy of Balance Sheet certified from Practising Chartered Accountant should be submitted.
8	RFCL has signed Memorandum of understanding (MOU) for implementation of Integrity Pact with Transparency International India. Only those vendors/bidders who enter in to such Integrity Pact with RFCL, qualifies to participate in the bidding process. Vendors who confirm unconditional acceptance to sign the Integrity Pact Agreement (Format enclosed) shall only be considered for pre-qualification.	Acceptance on the Letter Head of Party duly signed and stamped shall be submitted along with their application.
9	Bidder should also submit following documents along with above eligibility documents:	
	<ul style="list-style-type: none"> a) Authenticated copy of party's status i.e. self-certification on letter head in case of proprietorship firm or copy of partnership deed for a partnership firm or copy of registrar's certificate for Pvt./Ltd. Co. b) Self-Certified copy of PAN No. issued by Income Tax Department. c) Self-Certified copy of GST registration issued by related Department. d) Vendors shall furnish details as per Annexure – A, along with supporting documents. e) The pre-qualification will be valid for three years and is extendable for a further period of one year, 	

	<p>at the sole option of RFCL.</p> <p>f) Only one Company out of sister concerns under the same management/group shall be considered for pre-qualification. However, more than one Unit/Plant of that concern may be considered for supply provided it meet(s) all conditions independently w.r.t. minimum capacity and all other infrastructural facilities as mentioned at Annexure-'A'. In case more than one Unit is considered for pre-qualification, the combined capacity of all such Units shall be considered as assessed capacity of that vendor.</p>
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NOTE:

Parties will submit all the relevant documents physically well before the due date failing which Applications shall liable to be ignored.

PROFORMA

(To Be Filled and Submitted by the Party on its letterhead)

1. Name of Party (M/s.) - _____
2. Address of Regd. Office - _____
(With documentary evidence)
3. Name of Contact Person and address - _____
4. Telephone Number (s) - _____
5. Fax Number (s) - _____
6. E-Mail - _____
7. Details of Firm
 - a) Date of Establishment - _____
 - b) Registration No - _____
 - c) Valid upto - _____
8. Type of Firm - _____
Whether Proprietorship/
Partnership/Public Limited/
Private Limited
(Documentary evidence to be attached)
9. Name & Address of - _____
Proprietor/Partner/Director _____
Tel. No. & Fax No., Office _____
(Documentary evidence to be attached)
10. GST No & date _____
11. Photocopy of PAN NO., _____
12. Solvency certificate for minimum solvency of Rs.20 lakh, _____

13. Annual Production capacity _____KL
14. Have your Firm ever been De-listed/Blacklisted by any PSU/Co-operative/reputed Private Sector Organization: _____
15. We hereby confirm our unconditional acceptance to participate in e tendering & Reverse Auction tenders for supply of Neem Oil.
16. We hereby give our consent to abide by the Terms & Conditions of Integrity Pact.
17. Any other relevant information:

NOTE: Furnishing of False/Incomplete Information with the application would lead to rejection of application.

Date: _____

Signature with Seal
(Proprietor/Partner/Managing Director/Director *)

* Strike out, whichever is not applicable

PART - II

NEEM KERNEL OIL

QTY & SPECIFICATIONS

1. **Approximate Quantity of Neem Kernel Oil**

The approximate required quantity of Neem Kernel Oil (Specifications as per Annexure-I) is **11,00,000 Litre** for the requirement of our Ramagundam Unit for a period of one year.

2. **MODE OF DESPATCH**

Neem Kernel Oil may be dispatched by road worthy Tankers in Capacity of 15KL. Party may despatch the Neem Oil in returnable barrels without any financial implications on RFCL.

3.0 Applicants should ensure that the documents/offer has been signed by appropriate/authorized representative of the Company. Withdrawal of offer/non-acceptance of orders placed based on the offers submitted by bidders on their letter head; will not be allowed on the ground that offer was not signed by authorized person.

5.0 In case you are registered as MICRO, SMALL or MEDIUM Enterprise under 'The Macro, Small & Medium Enterprise Development Act, 2006 (MSMED Act)' promulgated by Government of India vide Notification dated 16/06/2006, please indicate the relevant category in your Offer and also submit a copy of the certificate issued by the concerned authorities.

SPECIFICATIONS FOR NEEM KERNEL OIL

Neem Kernel Oil cold pressed for urea coating as per BIS-4765, 1975 and FCO dated 23.09.2016.

- i) Moisture and insoluble matter % by weight : 1.0% max. (With penalty clause).
- ii) Specific gravity at 30 degree C : 0.85 – 0.95
- iii) Iodine Value : 65 – 95
- iv) Saponification value : 160 – 205
- v) Azadirachtin content : 150 ppm (min.)
- vi) Shall be clear and double filtered.
- vii) Shall be Non-Toxic to Plants & Soil, Eco-friendly, Biodegradable.
- viii) The supplied material will be free from admixture with other oils and added colouring substances as per IS: 548 (Part II) - 1974.

Note: The material not meeting the above specification shall be rejected and the tankers will be returned without unloading.

SPECIAL NOTES:

1. Confirmation of the complete technical specifications of the offered product as above.
2. **QUALITY ANALYSIS/ACCEPTANCE OF MATERIAL:**
The party shall submit 'Physical & Chemical Analysis Certificate' for all parameters mentioned above with each consignment of supplied lot at 'NO EXTRA COST TO RFCL'. The Test Reports/Certificates of Analysis must be from any Government Approved Laboratory conforming to all specifications.
3. **Determination of Quantity of Neem Kernel Oil:**
The filled tanker shall be weighed at RFCL Weighbridge. To the extent possible, the same truck (empty) shall again be weighed at RFCL Weighbridge. The difference shall be the weight of the Oil supplied. Quantity in litres shall be ascertained by dividing net weight of the Oil by its density and payment shall be released for the actual quantity received. However, a variation of $\pm 0.5\%$ as weighbridge tolerance will be allowed. No recovery shall be made for shortages up to -0.5% . In case shortage in weight is more than 0.5% , the recovery shall be effected for the total shortage in quantities. Weighment at weighbridge of RFCL will be final and binding on the supplier.
4. **Testing of Neem Kernel Oil**
Neem Kernel Oil shall be tested in RFCL's Laboratory or Third Party laboratory for various parameters. Neem Kernel Oil shall be used/consumed/accepted or rejected based on this testing of RFCL's Laboratory Report. However, testing of Azadirachtin content shall be done in RFCL Laboratory or Third Party Inspection Agency at the sole discretion of RFCL.

5. **Acceptance criteria & Penalty for Moisture & Insoluble impurities in Neem Oil:**
RFCL at its sole discretion reserves the right to accept the material with the following acceptance criteria:-

- | | | | |
|-------|---|---|---|
| (i) | Moisture & Insoluble impurities
(% Mass) \leq 0.3% | : | Accepted without Penalty |
| (ii) | Moisture & Insoluble impurities
(% Mass) $>$ 0.3 but \leq 1.0% | : | Accepted with Penalty on
double the Pro-rata basis |
| (iii) | Moisture & Insoluble impurities
(% Mass) $>$ 1% | : | Material will be rejected |

6. **SAMPLING PROCEDURE**

- A) A committee consisting of the representatives of Lab dept., Materials Dept. and Production dept. shall be constituted for drawing joint samples of Neem Oil after receipt of Tanker of Neem Oil. The sampling procedure for Neem oil should be as per IS 548 (1): 1964 page no. 15:

Gross sample from bulk quantities is to be taken as per following procedure:

Tanker with single compartment

Draw 2 kg of sample for every 2000 kg or less

Tanker with multiple compartments:

- a) For compartment containing 2000 kg or less
Draw 2 kg sample from each compartment
- b) For compartment containing more than 2000 kg
Draw 2 kg sample from each compartment for every 2000 kg

All samples shall be mixed thoroughly and two numbers samples in air tight bottles with approximately 1 liter quantity shall be sent to RFCL laboratory for testing with appropriate AVI. A third counter sample shall be kept for any further reference.

- B) Three samples to be drawn as follows:
- For testing of all parameters except Azadirachtin content.
 - For third party for testing for Azadirachtin content, if required.
 - Referee sample for reference / testing of disputed parameters.
- C) In case of dispute, the referee sample may be tested in RFCL laboratory in presence of party's representative / Third party, at sole discretion of RFCL, for parameters in dispute. If the parameters are within the range as per order, RFCL shall bear the testing charges. Otherwise, the party will bear the testing charges, if any. The result of referee sample shall be binding on both the parties. However, no testing charges shall be payable in case of testing in RFCL Laboratory.